



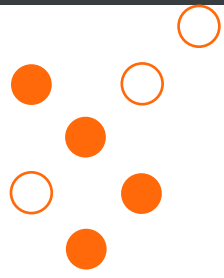
SNLEnergy

CCRO Committee of Chief Risk Officers

ENERGY RISK PRIORITIES 2010

PRESENTED BY SNL ENERGY AND THE COMMITTEE OF CHIEF RISK OFFICERS

MARCH 23 - 24, 2010



Two days of free-flowing discussions with energy risk leaders on the mounting challenges our industry faces.

The Woodlands, TX

Energy Risk Priorities 2010 brings energy executives face-to-face with leading risk management experts in a unique forum of interrelated roundtable discussions on current issues and solutions to evolving energy risks .

Leading the discussions are senior risk executives from key energy companies and counterparties, including **Calpine, NRG Energy, WPS Energy, Constellation, Conoco Phillips, BP Energy, Amerex Brokers, Shell, J.P Morgan, Midwest ISO, ISO New England** and more.

The cautionary tale that's emerged from the financial meltdown of 2008 is that energy industry risk managers must have a 360° perspective.

In order to buy, sell or move energy today - or to secure financing, contracts or good credit ratings - power companies must exhibit that they have solid and enforceable enterprise risk management.

At the same time new, emerging risks - political, security, cyber, climate, uncertainties of supply and demand - are challenging energy risk officers like never before. Risk management is a necessity, a fact of life, for any company operating in the energy space.

THE BENEFITS OF ENERGY RISK PRIORITIES 2010:

- Guidance on Energy Risk Management best practices from the chief risk officers of some of the largest buyers and sellers of natural gas and power
- A look at the emerging risks that need to be on your radar
- How to put in place enterprise risk management best practices that protect without thwarting growth potential or new opportunities
- How to satisfy the concerns of investors, credit agencies and regulators
- Presenters from across the energy risk spectrum provide multiple perspectives and the ability to view topics from every angle

This program assumes familiarity with energy risk, energy markets and the duties and processes associated with managing risk.

ABOUT SNL ENERGY: SNLEnergy

SNL Energy integrates and distributes real-time news, data and research for the power industry through proprietary Web and Excel-based platforms. Professionals concerned with energy risk, finance, development and strategy count on SNL Energy for in-depth intelligence that's essential to their job.

Together with SNL Center for Financial Education, SNL Energy develops and produces industry-leading conferences and training seminars, including the EXNET Power and Utilities Symposium, Strategies for Utility Finance, Analyst Training in the Power and Gas Sectors and more.

Website: www.snlcenter.com

ABOUT THE COMMITTEE OF CHIEF RISK OFFICERS :

The CCRO is a non-profit corporation dedicated to the advancement of a broad range of best practices in the field of energy risk management, and its many associated issues from finance, accounting, operations and audit. These diverse issues are at the core of the financial health and effectiveness of energy companies and of our energy industry overall. CCRO members include companies of all types and sizes engaged in the energy industry, spanning the gas, power, petroleum, brokerage, and consulting industries.

MEDIA PARTNER:

Building on the long-standing reputation and industry expertise of Scudder Publishing Group's leading newsletters, Energy Metro Desk delivers news and analysis for executives in the energy and investment sectors with responsibility for energy trading and risk management, policy and regulation, strategy, planning and finance, asset optimization, IT systems and corporate communications.

DISCUSSION LEADERS

James C. Allison

Manager of Risk, Conoco Phillips

Bob Anderson

Executive Director, Committee of Chief Risk Officers

Tom Blaney

Director of Risk Management, WPS Energy (Integritys)

Brenda Boulwood

Senior Vice President and Chief Risk Officer, Constellation Energy

Morgan Davies

Director, Corporate Credit, Calpine Corp.

Gary M. Germeroth

Executive Vice President and Chief Risk Officer, Calpine Corp.

Phillip Gootee

President, Global Credit Services

Salim Jabbour

President, Abacus Solutions

Ben Jackson

President, Sungard Commodities Business

Alan Johnson

Director, Regulatory Compliance, NRG Energy, Inc.

Krishnan Kasiviswanathan

Senior Vice President and Chief Risk Officer, NRG Energy, Inc.

Lloyd Komori

Former Chief Risk Officer, Ontario Power Generation, Inc.

Bob Long

Vice President of Corporate Finance, Shell Energy North America

Robert C. Ludlow

Vice President, CFO and Chief Compliance Officer,
ISO New England, Inc.

Glen Mackey

Director, Global Risk Management, Nexen, Inc.

Patrick McNeil

Senior Vice President, Corporate Business Development and Chief Risk Officer, Ontario Power Generation, Inc.

Ben Preston

Executive Director, Power Trading, Macquarie Energy

Michael Prokop

Senior Vice President, Amerex Brokers, LLC

Randy Rischard

Director, News and Markets, SNL Energy

Kenneth Robinson

Global Head of Market Risk, IST, BP Oil International, Ltd.

Ann Sacra

President and Chief Operating Officer, Nodal Exchange

Michael Schwartz

Chief Marketing Officer, Triple Point Technology, Inc.

Vijay Singh

Former Chief Risk Officer, PPL Corporation

Robert Stibolt

Managing Director, Galway Group

Peter Stockman

Partner, Deep River Group
Consultant, Depository Trust & Clearing Corporation

Andrew Sunderman

Managing Director, Finance, Business Management and Market Risk, J.P.Morgan

Jana Utter

Director of Credit and Risk Management, Midwest ISO

DAY ONE - TUESDAY, MARCH 23

Registration opens at 10:30 a.m. Program begins at 12:30 p.m.

12:30 PM . . . **Welcome Remarks**

Bob Anderson, Executive Director, Committee of Chief Risk Officers



12:45 PM TO 5 PM . . . **Roundtable Series 1: The Risk Management Function and Its Challenges**

Modeled Price Risk vs. Modeled Value Risk

Many energy companies monitor enterprise value at risk using models that focus primarily on price. Price and value risk can be two different things and should be considered separately. Chief risk officers will discuss where price and value converge and where they differ and when one should be weighted more than the other.

Building and Using Better Scenarios and Stress Tests

The financial crisis and recent price volatility has forced energy companies to model robust stress tests and scenarios to more effectively prepare them for unexpected shocks. Banks and financial institutions used best practices for stress tests too, yet they were still caught unprepared. This session will detail the types of stress testing and scenarios some companies have begun to employ, along with lessons learned from banks that failed, despite their stress tests and scenarios.

What If Your Analysis Approach Is Wrong?

Models should be continuously questioned. If they are wrong, what are the implications on the overall payoff profile as shown in the modeled earnings distribution? How robust is the decision recommendation? Are we long or short the low-probability event(s), and what is the upside and downside? Are we factoring-in the observations from actual transactions? When we see a gap is our model wrong or are we seeing an arbitrage opportunity? Risk experts will discuss these questions and provide case examples of how they scrutinize their models.

The Perfect Storm Committee

Anything can happen, but what if multiple catastrophic risk events happen at the same time, such as a hurricane during a financial crisis or major power plant outages during a heat wave and employee strike? This roundtable will discuss how to successfully manage the risk of major concurrent events.

5:00 PM . . . Improving Energy Market Transparency

Published price indices vary significantly because they have different mixes and numbers of companies reporting data that, together, produce different results. One index may be weighted toward buyers while another may be weighted toward sellers. This session will detail how a new industry initiative called Energy Data Hub will bring transparency to energy pricing and could revolutionize energy trading.

6:00 PM . . . Cocktail reception

Sponsored by SNL Energy  **SNLEnergy**

DAY TWO - WEDNESDAY, MARCH 24

Continental breakfast opens at 8:00 a.m.

8:15 AM . . . **Welcome Remarks**

Randy Rischard, Director, Energy Markets and News, SNL Energy

8:30 AM . . . **Optimizing Your Risk Management Backbone: System Priorities for 2010 and Beyond**

It is nearly impossible to effectively manage your enterprise risk without the support of a sophisticated ETRM system. Unlike years past, today there are dozens upon dozens of top tier transaction and risk management applications from which to choose. The challenge in systems today lies with effective component and platform integration. Panelists will discuss new system priorities, integration best practices and system risk mitigation, and identifying needs.

9:15 AM TO NOON . . . **Roundtable Series 2:**

Oversight Issues Impacting Energy Risk

Regulatory Interests In Systemic Risks and Excessive Speculation

The Commodity Futures Trading Commission is considering a major regulatory overhaul that would be a sea change for over-the-counter energy markets at the same time Congress is debating new regulatory oversights that could change energy trading. Energy Risk leaders will discuss their perspective on possible impact on energy companies.

Capital Impacts From Proposed Derivatives Legislation

Congress is also likely to pass new legislation on derivatives. This session will discuss the legislation and how it will affect the energy companies approach on working capital, inventory, liquidity, margins and other capital impacts.

Corporate Board Energy Risk Appetite vs. Risk Capacity

Though they may be quantitatively similar, a company's risk appetite is often confused with its risk capacity. Traders tend to have greater risk appetite than the company has risk capacity. Risk managers will provide various approaches to sizing up these difficult to quantify metrics and recommend the types of planning needed to integrate these concepts.

12:00 PM . . . **Luncheon and Presentation**

Managing Carbon and Environmental Risk

Whether via a major new national market or evolving regional markets, carbon management appears to be an inevitable reality for which all energy risk managers should be prepared. This presentation will discuss how carbon regulation will force changes in how energy companies manage a variety of risks.

1:15 PM . . . **CCRO Power Market Credit Panel**

The CCRO has assembled a panel of experts to draft and publish much needed standards & best practices related to credit across power markets that it will present to FERC. FERC staff has openly expressed interest in this panel that will tackle the impact of settlement cycles and longer-dated transactions (such as FTRs) on credit exposure, “across ISO” and “across product” netting, and a gap analysis of best practices and policies across ISOs. The panel will present and discuss the issues and potential solutions to these problems.

2:30 TO

5:30 PM . . . **Roundtable Series 3**

External Situations and Complications

Debt Equivalency and Capital Adequacy

This session will review how the rating agencies view debt equivalency and capital adequacy for regulated and non-regulated energy companies, inconsistencies in how the agencies address these issues and best practices for energy companies.

**Consequences of A Breakdown
in Energy Fundamentals**

Risk managers have long relied on energy price and fundamental relationships, but some fundamental and price relationships often break down and some may be forever broken. For this topic the risk managers will discuss how models and corporate outlooks might need to change to factor in the breakdown of long-term fundamental and price relationships.

5:30 PM . . . **Closing reception**

Sponsored by The Committee of Chief Risk Officers



REGISTRATION

Online: www.snlcenter.com/erm

Phone: (434) 951-7786

Registration Fee: \$1,495

Your registration includes all conference materials, continental breakfast and luncheon on day 2 and a cocktail reception at the conclusion of day 1 and day 2. Discounted rates are available for three or more registrants from the same company registering at the same time. Please contact us for pricing at (434) 951-7786.

Cancellations for this program are eligible for a full refund, less a \$150 administrative fee, if received by Wednesday, March 3, 2010. Cancellations received after that date, but by Thursday March 18 receive a conference credit in the amount of the registration fee, less a \$150 administrative fee, to attend another SNL CFE program within 13 months. Cancellations received after March 18 are not eligible for a refund or credit. Substitutions from the same company may be made at any time.

VENUE:

Energy Risk Priorities 2010 will take place at the Woodforest Bank Club on the grounds of the Cynthia Woods Mitchell Pavilion, 2005 Lake Robbins Drive, The Woodlands, TX 77380.

Accommodations for the program have been arranged at the nearby AVIA The Woodlands. A limited block of rooms has been reserved at the hotel at the discounted rate of \$239 per person, per night, plus tax. To reserve a room at this rate, please call the hotel directly at (281) 203-5005 and mention the SNL Energy Risk Priorities program. The discounted rate offer is good through Monday, March 1, 2010, or until the block is filled whichever comes first.

Contact info:

AVIA The Woodlands
9595 Six Pines Dr.
The Woodlands, TX 77380
(281) 203-5005
www.aviahotels.com/hotels/thewoodlands

ACCREDITATION:



CFA Institute: 12 Hours of Continuing Education Credit

SNL Center for Financial Education is registered with CFA Institute as an Approved Provider of professional development programs. This program is eligible for 10 CE credits hours as granted by CFA Institute. If you are a CFA Institute member, CE credit for your attendance at this event will be automatically recorded in your CE Diary upon request.



National Association of State Boards of Accountancy: 14 Hours of CPE Credit

Registrants attending this program for 14 hours of CPE credit (Specialized Knowledge and Applications). Program Level: Intermediate. Delivery Method: Group-Live. SNL Center for Financial Education, LLC, is registered with the National Association of State Boards of Accountancy (NASBA), as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 4th Ave N, Ste 700, Nashville, TN, 37219-2417. Website: www.nasba.org.